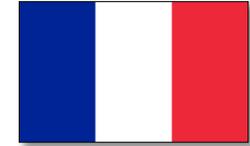




# CALIFORNIA AND FRANCE

## A deep and mutually beneficial relationship



France is **#3**  
for jobs created by foreign  
companies in California

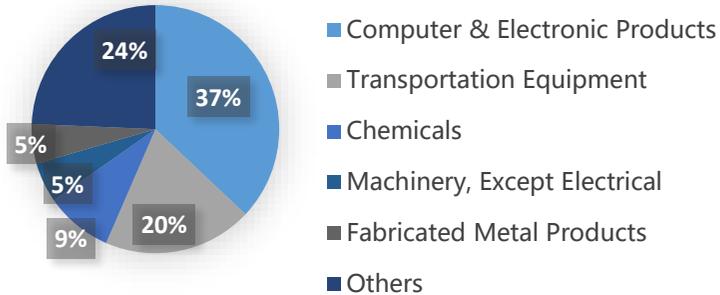


**72,700 Jobs**  
created by French  
companies in California

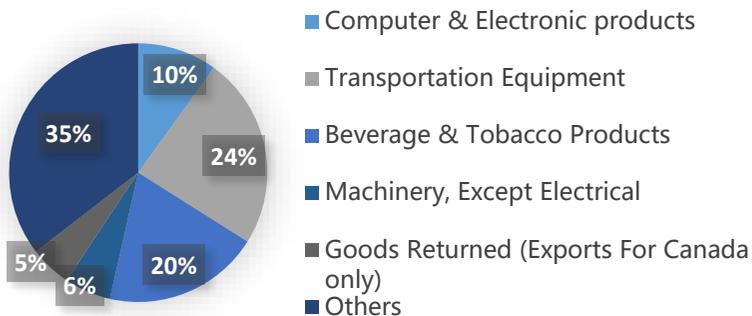
### TOTAL BILATERAL TRADE IN GOODS

#### \$7.4 billion

California exports to France: **\$3.7 billion** annually



California imports from France: **\$3.7 billion** annually



See appendix for data source

### SOLAR GARD

A success story in Southern California

Solar Gard is a subsidiary of Saint-Gobain, the world leader in habitat and construction markets and a company whose 353-year legacy originated with the Hall of Mirrors in Paris' Palace of Versailles. Solar Gard is a **global leader in advanced film technologies** for solar control and paint protection across the automotive, commercial and residential industries, and it is proud to be a key player in the local economy, generating many jobs for the San Diego community.

Solar Gard is backed by a long history of Saint-Gobain's success in the glass and building materials industries. The company's product portfolio delivers unmatched results in enhancing and protecting vehicles, homes and buildings, and, most importantly, the passengers, residents and tenants inside, and are sold in more than 90 countries under the Solar Gard, Quantum, and Solar Gard Armorcoat® brands.

The San Diego manufacturing facility employs more than **140 people** and Solar Gard recently spent over **\$10 million** in a new state-of-the-art machine that will allow them to produce high quality window film with the latest technology.



## SOME OF THE FRENCH-AFFILIATED FIRMS IN CALIFORNIA



Non-exhaustive list based on publicly available corporate information.



### KEEP IN TOUCH!

#### Embassy of France

[www.franceintheus.org](http://www.franceintheus.org)

#### Consulate of France in San Francisco

[sanfrancisco.consulfrance.org](http://sanfrancisco.consulfrance.org)

#### Consulate of France in Los Angeles

[losangeles.consulfrance.org](http://losangeles.consulfrance.org)  
[info@consulfrance-losangeles.org](mailto:info@consulfrance-losangeles.org)

#### French-American Chamber of Commerce San Diego

[www.france-sandiego.org](http://www.france-sandiego.org)  
[info@france-sandiego.org](mailto:info@france-sandiego.org)

#### Embassy of France / Economic Dept.

[www.frenchtreasuryintheus.org](http://www.frenchtreasuryintheus.org)  
[washington@dgtrésor.gouv.fr](mailto:washington@dgtrésor.gouv.fr)

#### Delegate of the Economic Dept. of the French Embassy for the Western U.S.

[san-francisco@dgtrésor.gouv.fr](mailto:san-francisco@dgtrésor.gouv.fr)

#### French-American Chamber of Commerce – San Francisco

[www.faccsf.com](http://www.faccsf.com)  
[info@faccsf.com](mailto:info@faccsf.com)

#### French-American Chamber of Commerce – Los Angeles

[www.facclosangeles.org](http://www.facclosangeles.org)  
[membership@facclosangeles.org](mailto:membership@facclosangeles.org)

## LVMH

### A success story in Northern California

As the world leader in luxury products, LVMH and its 70 Maisons across its Wines & Spirits, Fashion & Leather Goods, Perfumes & Cosmetics, Watches & Jewelry and Selective Retailing groups have an extensive presence in the U.S. (25% of revenues and 32,000+ employees). Ten of LVMH's Maisons are headquartered in the U.S. and the Group has a particularly large footprint in California.



In the Napa Valley, its vineyard holdings include Domaine Chandon (below left), Newton and, most recently, a 60% stake in Colgin Cellars (below right), which is part of LVMH's portfolio of exceptional wines.

In LVMH's Perfumes & Cosmetics group, **Benefit Cosmetics** is headquartered in San Francisco, as is Kendo Brands, which creates global beauty brands. Its most recent launch is Fenty Beauty by Rihanna, sold exclusively at Sephora, which has its Americas headquarters in San Francisco as well. Louis Vuitton also has two production facilities in California.

In addition, LVMH's brands share a commitment to social responsibility. For example, Benefit Cosmetics holds an annual Bold is Beautiful campaign - for one month 100% of the



proceeds from its brow bars are donated to educational and wellbeing programs for women and girls. LVMH's brands make substantial investments in employee training and development, and in 2017 nearly 80% of its U.S. workforce was female.